

Message Text

UNCLASSIFIED POSS DUPE

PAGE 01 FRANKF 00652 301028Z

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ACTION EUR-07

INFO OCT-01 ISO-00 EB-11 RSC-01 DRC-01 /021 W

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R 300928Z JAN 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 6378

USDOC WASHDC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 0652

E.O 11652: N/A

TAGS: BEXP, GW

SUBJECT: WTDR - VABEL GMBH

REF: STATE A-123

1. ADDRESS: 1 AM MOLKENBORN, 6079 BUCHSCHLAG, WEST GERMANY, CABLE/TELEX: NONE, PHONE: 06103-4801, OFFICERS: HOLGER HARDT, LOTHAR HARDT, OWNERS.

2. THE FIRM WAS ESTABLISHED BY THE BROTHERS HARDT IN RUESSELSHEIM-KOENIGSSTAEDTEN IN NOVEMBER 1972. IT MOVED RECENTLY INTO LARGER OFFICE SPACE AT THE ABOCE ADDRESS. THE FIM DEALS WITH ACTIVE ELECTRONIC COMPONENTS, AS INTEGRATED CIRCUITS, TRANSISTORS ETC AND HAS TESTING CAPABILITIES. EXCLUSIVE SALES AREA IS LAND HESSE, RHEINLAND- PFALZ AND SAARLAND AS PER CONTRACT WITH RAYTHEON SUBSIDIARIES. (SEE ITEM 4) BUT THEY CAN AT PRESENT SELL THROUGHOUT GERMANY. THE FIRM WORKS WITH 14 FULL TIME EMPLOYEES, PLUS PART TIME HELP. AMONG THE EMPLOYEES ARE SOME AMERICANS.

3. FINANCIAL REFERENCES: COMMERZBANK AG, RUESSELSHEIM. TRADE REFERENCES: TRANSISTOR AG, 610-612 HOHLSTRASSE, 8048 ZURICH, SWITZERLAND.

4. FOREIGN FIRMS REPRESENTED: TRANSISTOR AG, ZURICH, SWITZERLAND (THYRISTOS, SINCE 1973), RAYTHEON GERMANY, UNCLASSIFIED UNCLASSIFIED

PAGE 02 FRANKF 00652 301028Z

MUNICH, (INTEGRATED CIRCUITS, TRANSISTORS ETC.)

5. THE FIRM IS REGISTERED AS A CORPORATION ON SHARES WITH A NOMINAL CAPITAL OF DM 20,000 HELD BY THE BROTHERS HOLGER AND LOTHAR HARDT (27 -, \$ 24 YEARS OF AGE), WHO BEGAN SMALL SCALE OPERATIONS ON A LOAN FROM RELATIVES. BOTH OWNERS HAVE A GOOD REPUTATION AND BUSINESS HAS BEEN FAVORABLY DEVELOPED. THE MODERN EQUIPPED OFFICE ROOMS ARE RENTED. REAL ESTATE IS NOT OWNED. THE FINANCIAL SITUATION APPEARS TO BE ORDERLY. NO DEROGATORY INFORMATION WAS RECEIVED ON PAYMENTS OR OTHERWISE FROM EITHER SOURCE. AS THIS FIRM IS NEW, DUE CAUTION SHOULD BE EXERCISED.

6. INFO 01/74. PREPARED BY P. BARTOLSIC AND APPROVED BY A.L. VELER. HARLAN

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